

# Sage Nonprofit Solutions | Integration

## Integrated Fundraising and Financial Management

### Manage your organization from end to end with Sage Nonprofit Solutions.

When Development and Finance departments work in unison, your organization can realize immediate benefits including improved efficiency and tighter audit trails. With a built-in interface, the synergy of Sage Fundraising 50 and Sage MIP Fund Accounting makes this teamwork simple.

The solutions share key information automatically. Sage Fundraising 50 transfers financial information to Sage MIP Fund Accounting. And because gift records on the fundraising side are linked with the corresponding accounts on the finance side, you benefit from improved accuracy and a detailed audit trail.

What's more, because Sage MIP Fund Accounting and Sage Fundraising 50 are designed specifically for nonprofit organizations like yours, you can minimize administration costs.

### Benefits

- Improve accountability with organization-wide transparency and data consistency
- Reduce duplicate data entry with seamless integration between the systems
- Allocate resources more effectively with increased fund visibility
- Eliminate time-consuming import/export processes
- Get started quickly with a built-in interface between the two solutions
- Control administration overhead by leveraging solutions designed to work together

## Sage Fundraising 50

### Boost Campaign Results and Donor Loyalty

Sage Fundraising 50 is an easy-to-use fundraising solution that provides the campaign management and reporting tools your organization needs to get more out of its development budget. The software aids in targeting prospects and solicitations to maximize the rate and level of campaign results. It's also used to manage entire pledge and gift processing cycles more efficiently.

This is an all-included system, with no additional modules to buy. It offers a comprehensive toolset that supports traditional fundraising methods and online fundraising.

### Easy to Load, Learn, and Use

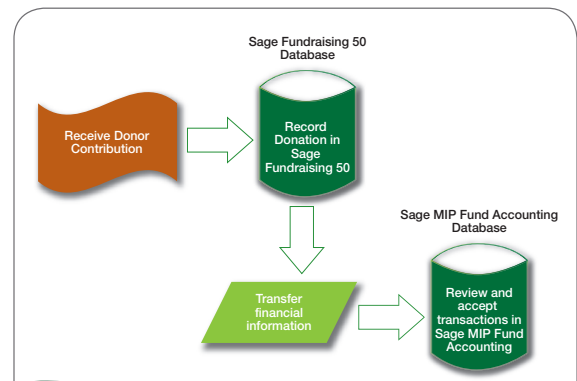
- Minimize the learning curve for new users with an intuitive interface and built-in utilities that expedite repetitive daily tasks
- Save hours, even days on development activities with streamlined gift processing, acknowledgements, and automation of repetitive tasks
- Easily manage all aspects of your fundraising programs, including donor acquisition, cultivation, retention, recurring gifts, special events, and grants
- Get the data you need and demonstrate strong stewardship through flexible query and reporting tools to win grants and communicate effectively with donors

### FUNDRAISING AND DEVELOPMENT FEATURES

- Donor and Constituent Management
- Data Mining and Analysis
- Campaigns and Communications
- Online Fundraising Integration
- Credit Card and EFT Processing
- Special Event and Seminar Management
- Charts, Graphs, and Effective Report Development

### FINANCING AND FUND ACCOUNTING FEATURES

- Unlimited Budget Versions
- Built-In, Flexible Reporting
- Sales Order Entry and Inventory Control
- Allocations Management
- Support for Multiple Funds in Multiple Fiscal Years
- Grant Administration
- Executive View licensing options for read-only access



**An example of the benefits of integration:** Key data in Sage Fundraising 50, including gift records, are automatically pushed to the corresponding account record in Sage MIP Fund Accounting. The results are improved data integrity, no need for additional data entry, and a tighter audit trail.

## Sage MIP Fund Accounting

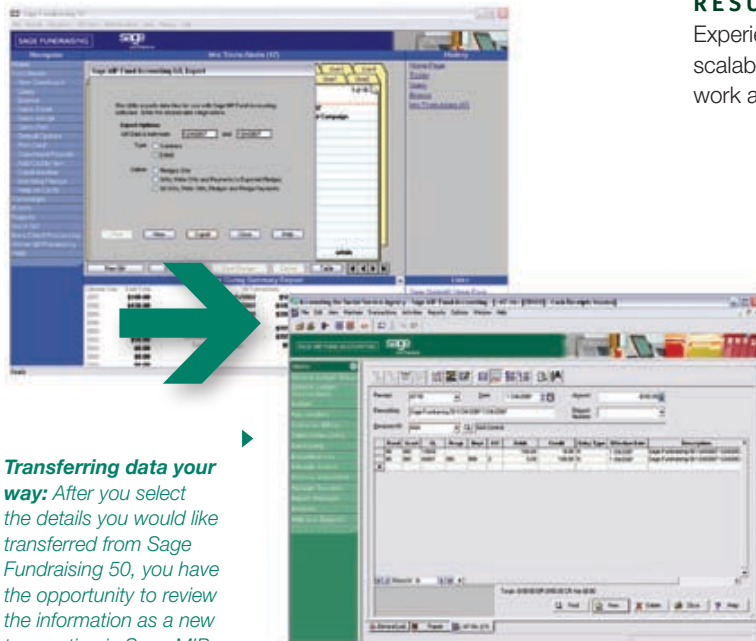
### Gain Pinpoint Control of Financial Planning and Reporting

Sage MIP Fund Accounting helps organizations develop informed budgets, demonstrate accountability, and keep spending in check. It provides all the tools accountants and financial managers need to maintain finances and meet regulatory and reporting criteria. Your organization can demonstrate financial responsibility with built-in FASB-compliant reports. Plus, cut hours or days off your reporting cycles, never requiring the use of external spreadsheets.

This solution allows you to customize the chart of accounts. As a result, you can quickly and easily access data for more efficient tracking and reporting.

### Voted Best Overall Nonprofit Accounting Software

- Generate FASB, audit-ready reports in minutes, saving time versus manual spreadsheet reporting or complex third-party report writers
- Track and report on funds from multiple sources, different fiscal years, and across multiple budget periods
- Boost productivity with tools and shortcuts such as automated transaction entry
- Make it easy for auditors to verify the accuracy of financial statements by maintaining a clear audit trail



**Transferring data your way:** After you select the details you would like transferred from Sage Fundraising 50, you have the opportunity to review the information as a new transaction in Sage MIP Fund Accounting.

## Customer Success | Experience Mission, Inc.



### PROFILE

Experience Mission is a Web-based nonprofit organization that connects volunteers to needy communities. The organization has partnerships with villages in Mexico, Jamaica, Appalachia, and Navajo reservations.

### CHALLENGE

The prospects of growth demanded a fully-integrated software infrastructure including online data entry, contact and volunteer management, fund accounting, and fundraising management processes.

### SOLUTION

They used Sage MIP Fund Accounting for a financial backbone with Sage Fundraising 50 for constituent management and administration to support data capture from Web entries.

### RESULTS

Experience Mission effectively managed its rapid growth through scalable, integrated software that saves hundreds of hours of office work and tens of thousands of dollars in expenses every year.

“Sage Fundraising 50 and Sage MIP Fund Accounting are saving us hundreds of hours of busywork and tens of thousands of dollars a year on extra staff ... Sage Nonprofit Solutions allows us to be good stewards and stretch donors’ dollars as far as possible.”

—Chris Clum  
Executive Director, Experience Mission, Inc.